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foothill community built on California's rich gold rush history.*



City Manager's Report
June 24, 2025, City Council Meeting
Prepared by: Cleve Morris, City Manager
Item #: 12.2

Subject: Consider approving the selection of Advanced Stream Broadband and SUMOFIBER as the inaugural Internet Service Providers (ISP) for the initial launch of the City's Broadband Fiber Network (Placerville Fiber) as a result of the RFQ process initiated with the Council's approval on September 24, 2024.

Recommendation: Adopt a Resolution:

1. Selecting Advanced Stream Broadband and SUMOFIBER as the inaugural Internet Service Providers (ISP) for the initial launch of the City's Broadband Fiber Network (Placerville Fiber); and
2. Authorize the City Manager, to negotiate and execute the Service Level Agreement (Memorandum of Understanding) which outlines the ISP's responsibilities, limitations, and establishes expectations for being allowed access to the City's network.

Purpose: To authorize the selection of Advanced Stream Broadband and SUMOFIBER and to have City manager finalize the Service Level Agreements so ISP's can service the subscribers of the Placerville Fiber network.

Strategic Plan Strategy: Infrastructure-Maintain and improve infrastructure and facilities to provide a safe community. Strategy 2-Broadband C. Establish and expand Broadband to all businesses, services, and residents to support a localized live/work environment within the City.

Background: At its October 22, 2024 meeting (Agenda Item # 12.2), the City Council adopted Resolution No. 9372 (1) approving and accepting the award by the CPUC for the Last Mile Federal Funding Account Grant (Resolution T-17845, hereinafter referred to as "Grant") in the amount of \$20,198,943 for CIP #42340, (2) approving a budget appropriation for an equal amount for the Grant, and (3) authorizing the City Manager, City Attorney, and City Clerk to execute any documents necessary to secure the Grant. Additional details concerning this Resolution can be found in the City Manager's Report accompanying Agenda Item # 12.2 (Oct. 22, 2024).

This is an extension of the process to provide internet connectivity to subscribers of Placerville Fiber. Initially, the city is granting exclusive rights to these two (2) providers so as to allow the ISP's the ability to cost-effectively scale their services during the initial phases of the network when there are relatively few subscribers. Once the subscriber base has risen to 1,000 subscribers, the city plans to open the network up to more ISP's. The goal is to provide subscribers choices in deciding which

ISP will best suit their particular needs and budget.

The Service Level Agreements will outline the responsibilities, restrictions, and expectations of the ISP's when accessing the City's fiber-optic network in order to service subscribers.

Discussion: The action before the Council tonight is to approve the selection of these providers. On reviewing the responses from the RFQ sent out as a result of the council's approval on September 24, 2025, city staff selected these two ISP's as the strongest options. Their history, experience and familiarity with an Open Access Network were factored into their selection as well as their ability to meet the pricing goals and CPUC requirements necessary in accordance with the CPUC Last Mile Federal Grant.

Options:

1. **Approve the actions recommended by staff.**
2. **Approve the recommended actions with modifications.**
3. **Do not approve the recommended actions and provide further direction to staff**

Environmental: As part of the grant application, the City was required to perform CEQA analysis for the project. Then Director of Development Services, Pierre Rivas, made the determination that the project was Categorical Exempt.

Cost: There is no cost associated with this action.

Budget Impact: None



M. Cleve Morris, City Manager

Attachments:

Att A: Resolution

Att B: Sumofiber Qualifications

Att C: Advanced Stream Broadband Qualifications